

The Home Selling Process

Find a Licensed REALTOR®

Determine Market Value for your Home

Prep House: Declutter/Stage/Clean

Sign Listing Paperwork/Photography

Place sign in yard, lockbox on door,
Enter listing in MLS

Showings & Feedback:
Re-evaluate Market Value

Negotiate & Acceptance of Contract

Buyers may order Home Inspections

Negotiate any Repairs/Credits

Buyer's Lender will order an Appraisal

Appraiser will need access to home

Appraisal Review/Renegotiations

Make any repairs requested

Pack/Organize your move

Update Utility Information

Pre-Settlement Walk-Thru

Closing Day - Settlement

CONGRATULATIONS!!!!



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